

Press Information:

NEW YORK'S LESLIE J. GARFIELD & LONDON'S BEAUCHAMP ESTATES SIGN TRANSATLANTIC ULTRA PRIME PROPERTY ALLIANCE

New York's leading ultra prime property real estate adviser **Leslie J. Garfield** and London's ultra prime specialist **Beauchamp Estates** have formed a landmark transatlantic alliance. This agreement enables both companies to benefit from cross referral, selling and marketing opportunities of their respective services and portfolio of client instructions.

With its head office on London's Curzon Street in Mayfair, **Beauchamp Estates**, founded in 1979, and led by partners Gary Hershman and Penelope Court, is one of Europe's leading real estate advisers specialising in luxury residential and commercial property. The firm has offices in central London, Cannes, Mykonos and Florence. The firm's instructions represent the finest mansions, townhouses and penthouses in London; villas and chateaus in the South of France; country estates, vineyards and villas in Italy; and beachfront villas on Mykonos in the Greek islands.

With its head office on New York's Park Avenue, **Leslie J. Garfield**, founded in 1972 and led by Managing Partner Jed H. Garfield, is the city's leading specialist in luxury residential property and landmark commercial buildings. The firm's portfolio of instructions represent the very finest properties in New York and include Ambassadorial mansions, brownstone townhouses, penthouses, family homes and condominiums.

Gary Hershman and Penelope Court, **Partners at Beauchamp Estates** said: "**Leslie J. Garfield** are New York's finest real estate advisors in luxury residential property and commercial buildings, and we are delighted to be working with them. The agreement will give **Leslie J. Garfield** clients access to our finest instructions in London, the South of France, Tuscany and the Greek Islands. We can also provide American investors with local expertise about where to buy across Europe."

Jed H. Garfield, **Managing Partner at Leslie J. Garfield** said: "**Beauchamp Estates** is Europe's market leader in the finest luxury property and we are delighted to be undertaking this alliance with them. The agreement will give **Beauchamp Estates** clients access to our prestigious portfolio of New York instructions, and we can provide the firm's European investors and second home purchasers with local expertise about the finest properties they can buy in New York."

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The agreement gives **Beauchamp Estates** access to the vast American real estate, market the resource of a flagship head office on New York's Park Avenue as well as giving **Leslie J. Garfield** access to the luxury European property market and a local office support network.

The partners have also agreed to share valuable market intelligence on their local markets and ultra prime trends, and also share and cross promote market research, reports and other thought leadership and marketing material.

Beauchamp Estates produces an annual research report on billionaire lifestyles and property portfolios across Europe. It also produce research reports focusing on particular overseas buyer groups investing in European real estate and detailed reports on local markets in London. **Leslie J. Garfield** also produces a highly respected annual research report on the New York luxury residential property market.

For further information on **Beauchamp Estates** Tel: +44 (0)20 7 499 7722 or visit: www.beauchamp.co.uk for further information on **Leslie J. Garfield** Tel: +1 212 371 8200 or visit: www.lesliegarfield.com

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NOTES TO EDITORS

Beauchamp Estates

Founded in 1979, Beauchamp Estates is a multinational firm selling, acquiring, investing and letting exclusive residential and commercial property in prime central London on behalf of private individuals, landlords, investors, family trusts, developers and corporations, with overseas offices in the affluent destinations of Cannes, Mykonos and Florence.

Privately owned, the firm has two partners, Gary Hersham and Penelope Court, who are fully hands on and have led the company for more than 30 years, providing continuity, expertise and enthusiasm which has made Beauchamp Estates the property firm of choice for the rich and super-rich.

It is a testament to the skills of the business that Beauchamp Estates has become a market leader in terms of both the number of instructions and deals conducted in excess of £10 million, with the agency awarded by Estates Gazette and Property Week the position of number one firm in the UK for generating the highest income from successful deals per fee earner.

Delivered in a highly professional, personal and discrete manner, the Beauchamp Estates provides clients with a comprehensive range of services:

- Sales
- Acquisitions
- Lettings
- New development
- Investment properties
- Commercial property division

For further information please visit www.beauchamp.co.uk

Beauchamp Estates

24 Curzon Street, Mayfair, London. W1J 7TF

T: +44 (0) 20 7499 7722

F: +44 (0) 20 7629 1077

E: sales@beauchamp.co.uk

E: lettings@beauchamp.co.uk